

Course directory 2017.2018

school of biology (FBM-BIO)  
master

\* your selection

> Biology > Master of Science (MSc) in Behaviour, Evolution and Conservation, Specialisation  
Behaviour, Economics and Evolution

## SUMMARY

---

Notice	iv
Legend	v
List of courses	1

## NOTICE

---

This course catalogue was produced using data from the *SylviaAcad* information system of the University of Lausanne. Its database contains all information about courses proposed by the different faculties and their times. This data can also be consulted online at the address :

**<https://applicationspub.unil.ch/interpub/noauth/php/Ud/index.php>.**

Web site of the faculty : **<http://www.unil.ch/ecoledibiologie/>**

Generated on : 24.09.2018

## LEGEND

---

### NAME OF THE COURSE

Teacher

Type of course	Status	Hours per week	Teaching language	Hours per year
Semester	Credits			

N: Levels

P: Programme requirements

O: Objective

C: Content

B: Bibliography

I: Additional information

DISCIPLINE

## ABBREVIATIONS

### TYPE OF COURSE

Attest.	Attestation
C	Course
C/S	Course - seminar
Cp	Camp
E	Exercises
Exc	Excursion
Lg	Guided lecture
S	Seminar
T	Fieldwork
TP	Practical work

### STATUS

Fac	Facultative
Obl	Compulsory
Opt	Optional
Fac/Comp/Opt	Facultative, compulsory or optional (according to the study programme)

### SEMESTER

Sp	Spring
A	Autumn

The Master program has a normal duration of 3 semesters and comprises 90 ECTS :

- 15 ECTS : Compulsory (10 ECTS) and Optional Courses (5 ECTS) (Module 1)
- 15 ECTS : First Step Project (Module 2)
- 30 ECTS : Compulsory (12 ECTS) and Optional Courses (18 ECTS) (Module 3)
- 30 ECTS : Personal Research Project (Master Thesis) (Module 4)

For specialisation Behaviour, Economics and Evolution (BEE) (30 ECTS), the student must obtain :

- 6 ECTS with Compulsory courses (marked in blue) in the Module 1
- 12 ECTS with Compulsory interdisciplinary subjects (marked in blue) in the Module 3
- 12 ECTS with at least 3 ECTS with Disciplinary optional subjects (marked in green) and at least 6 ECTS with Cross disciplinary optional subjects (marked in blue) in the Module 3

**Training objectives** are available in its programme regulations.

**Specific training objectives:** At the end of the course the students will be able to:

- Interact with biologists and economists alike and thus foster and stimulate interactions between these two fields of study.
- Respond to a biological question of behaviour and / or conservation and resource management by mobilising relevant economic science concepts.

### Autumn Semester (semester 1)

	Courses / Enseignement	Hours per semester			Teaching Staff	ECTS Credits	Limited nb of students	
		C	E/S	PW				
	<b>Compulsory / Obligatoires</b>							
	Advanced Data Analysis in Biology I <i>Analyse de données en biologie I : niveau avancé</i>	6	-	6	Schütz F.	2		
	Introduction into Scientific Writing <i>Introduction à la rédaction scientifique</i>	7	9	-	Waterhouse R.	2		
	Microeconomics and Game Theory (HEC) <i>Microéconomie et jeux théoriques</i>	56	-	-	Thöni C.	6		
	Subtotal	69	9	6		10		
	<b>Optional / Optionnel *</b>							
MODULE 1	Advanced Data Analysis in Biology II <i>Analyse de données en biologie II : niveau avancé</i>	6	-	6	Schütz F.	2.5		
	Molecular Genetics <i>Génétique moléculaire</i>	18	-	-	Sanders I., Fumagalli L. N. Salamin	1.5		
	Problem-based Learning in Biological Models <i>Apprentissage par problème : modèles biologiques</i>	7	35	-	Franken P.	3.5		
	Scientific Research in all its Forms (for Biology) (Sciences2 - in French only) <i>La recherche dans tous ses états (pour biologie)</i>	14	-	-	Preissmann D.	1.5		
	Spatial Analysis and GIS in Ecology <i>Analyses spatiales et SIG en écologie</i>	7	10	-	Guisan A.	1.5		
	Introduction to R (optional support) <i>Introduction à R (mise à niveau optionnelle)</i>				Schütz F.	-		
	Animal Experimentation and Wild Animals ** <i>Expérimentation animale et animaux sauvages</i>	20	-	20	Rubin J.-F.	1.5		
	Animal Communication and Parasitism <i>Communication animale et parasitisme</i>	14	-	-	Christe P., Roulin A.	1.5		
	Phylogeography <i>Phylogéographie</i>	7	10	-	Fumagalli L.	1.5		
	Populations Genetic and Dynamic <i>Génétique et dynamique des populations</i>	7	10	-	Goudet J.	1.5		
	The Major Transitions in Evolution <i>Les grandes étapes de l'évolution</i>	14	-	-	Keller L.	1.5	12	
	<b>Total</b>						15	
		<b>Practical Project / Travail pratique</b>						
MODULE 2	First Step Project <i>Travail d'initiation à la recherche</i>	-	-	224	Goudet J., Lehmann L.	15		

\* Obtain 5 ECTS with optional courses including at least 3 ECTS from courses recognised in the field according to the module 1 (marked in green).

\*\* Only students who choose a master project with animal experimentation are allowed to select this course

**Abbreviations**

C = Course  
 E/S = Exercise/Seminar  
 PW = Practical Work

---

## ADVANCED DATA ANALYSIS IN BIOLOGY I

Frédéric Schütz

C	Obl/Opt	English	6
A	2.00		
TP	Obl/Opt	English	6
A			

N: Master

---

**INTRODUCTION INTO SCIENTIFIC WRITING**

Robert Waterhouse

C	Obl	English	7
A	2.00		
E	Obl	English	9
A			

N: Master

P: Lecturing and paper writing are in English.

O: Synopsis of the major course aims in English:

This short but intensive block course introduces students to the practice of scientific writing (and aspects related to getting published in peer-reviewed scientific journals).

We will discuss questions such as:

Why is it important to publish?

What is good/clear versus bad/unclear (scientific) writing?

How to learn how to write well?

How to structure and write a good scientific manuscript?

The submission, editorial and reviewing process.

How to review someone else's paper?

Publishing is of key importance in scientific research: your job as a scientist is not finished until you have published your results - science is to a very large extent about effectively communicating your results and insights, i.e. what you have learned about how nature works. The ultimate aim of this intensive course is thus to equip students with a solid understanding of how to effectively communicate their research in writing.

- 
- C: The course includes both lectures and practical exercises in class, distributed over four half-days. The lectures will give a broad and brief overview of different aspects of scientific writing and publishing; however, the major emphasis of the course is on practical work on part of the students. During the practical parts the students will learn, from scratch, the fundamental structure and essential components of scientific writing, how to write effective outlines/drafts and - most importantly - how to write complete, clear, well-structured papers. These practical exercises will thus require students to do reading and writing assignments, often under a bit of time pressure. At the beginning the exercises will be worked on by teams of 2-4; towards the end, each student will work individually. Finally, to get a grade for this class, students will have to complete 1 written report (homework assignment). For each exercise as well as for the written reports we will give detailed and individualized feedback.
- Detailed Program
- Day 1: Lecture 1: Writing papers: the basics of why and how. We will discuss the following: Overview of class and organizational things (incl. homework assignments). Why is it important to publish? What is good/clear versus bad/unclear (scientific) writing? How to learn how to write well? [We will also briefly touch upon issues of good scientific practice and conduct, and various ethical issues connected to publishing.] Approx. 1 hour.
- Day 1: Practical work 1. How to think of an effective title and how to write a succinct abstract. In groups of 2-3. Read the assigned (stripped down and short) manuscript and come up with a title and with keywords. Then write a short abstract (< 200 words). We will then discuss the solutions you have come up with, and their potential pros and cons, together in class. Approx. 3 hours.
- Day 2: Lecture 2: How to write a scientific paper. We will discuss the basics and essentials of writing a scientific paper (and also what not to do!). Specifically, I will explain how a paper should be structured and sub-structured, how to draft a paper (i.e., how to get started), how to build and complete a full manuscript, and then how to improve it by continuous and aggressive revising and re-revising. I will also give you hints and tips for effective writing. Approx. 1 hour.
- Day 2: Practical work 2. Writing your own paper in a nutshell. I will give you some data/results (e.g., data figures/tables/legends/statistical outcomes) to choose from. Form a team of 2-3. Ask yourself: What do the results/tables/figures/analyses show and mean? Then prepare a very short mini-paper (1 page max), including: Title, Abstract, Introduction, Materials and Methods, Results, Discussion and Conclusion (there are some other components in a paper that we will skip for the sake of this exercise). Each component should be between 1 and 3-4 sentences maximum. We will then discuss your solutions and their potential pros and cons together in class; I will then give you detailed feedback on your papers by e-mail within 1 week of the exercise. Approx. 3 hours.
- Day 3: Lecture 3: How to write a scientific paper: recap. We will briefly recapitulate what we have discussed and learned so far. Approx. 30 min - 1 hour
- Day 3: Practical work 3: Review a paper. What distinguishes a good from a bad manuscript? Now you are the reviewer! Being a critical reviewer will help you to learn to distinguish between good and bad writing and thus help you to improve your own scientific writing. You will be given 2 short, stripped-down manuscripts. Team up in groups of 2-3. Read both manuscripts critically, then make pro and contra lists for both manuscripts. Briefly explain why you would accept/reject (or reach some other decision) the manuscript for publication (

---

**MICROECONOMICS & GAME THEORY**

Christian Thoeni

C	Obl	4	English
A	6.00		

N: Master

---

B: • Frank, R. H. (2009). Microeconomics and Behavior (8th ed.). McGraw-Hill.  
• Slides and problem sets  
• Further readings will be announced in class

**BIOLOGICAL SECURITY**

Patrick Michaux

C	Obl	English	2
A			

N: Master

P: A basic knowledge of microbiology and vegetal science

O: To familiarise future researchers with legislation concerning genetic engineering. In addition, possible biological risks associated to different applications of this technology will be discussed with the help of examples.

C: \* Legislation: article 24 of the Federal Constitution; law concerning environmental protection; law concerning epidemics; ordinance on protection against major accidents; Swiss commissions on biological security: notification and registration of projects.  
 \* Biological security in the laboratory: containment; security equipment; technical measures: laboratory construction; standard laboratory (microbiological) practice; classification of biological material: plasmids, microorganisms, cell lines, primary cells; security levels 1-4.  
 \* Release of genetically modified bacteria in the environment: monitoring, survival and dissemination, ecological impact, transfer of genes, containment systems.  
 \* Potential biological risks associated with the use of transgenic plants: dissemination, cross-pollination, gene transfer.  
 \* The problem of recombinant vaccines: vectors, DNA vaccines.  
 \* Somatic genetic therapy I: Illnesses accessible to treatment by somatic genetic therapy, gene transfer methods.  
 \* Somatic genetic therapy II: Evaluation of the biological risk for the patient and his environment.

---

**ADVANCED DATA ANALYSIS IN BIOLOGY II**

Frédéric Schütz

C	Obl/Opt	English	6
A	2.50		
TP	Obl/Opt	English	6
A			

N: Master

---

**MOLECULAR GENETICS**

Luca Fumagalli, Ian Sanders

C	Obl/Opt	English	18
A	1.50/3.50/5.00		
TP	Obl	English	42
A			

N: Master

---

O: The objective of this course is to learn the relevant molecular tools that are currently used in ecology, evolutionary and conservation biology research and understand why and when to apply them.

---

C: This course covers the reasons why molecular genetics is a necessary tool in many ecology, evolution and conservation biology projects. We study its uses and then look at a selection of techniques, particularly for looking at polymorphism, that are not traditionally taught in molecular cell biology courses. Many of the techniques can only be learnt in the classroom as there is not enough time in a week to practically learn all useful techniques. Therefore, the associated laboratory class covers some of the fast techniques that are useful for studying polymorphisms in populations.

---

B: The course is mostly based on publications in international journals rather than one specific book. The publications are made available in pdf format at the beginning of the course.

---

**PROBLEM-BASED LEARNING IN BIOLOGICAL MODELS**

Paul Franken

C	Opt	English	7
A	3.50		
E	Opt	English	35
A			

N: Master

---

**SCIENTIFIC RESEARCH IN ALL ITS FORMS**

Delphine Preissmann

C	Opt	2	French	14
A	1.50			

N: Master

P: \* Bachelor degree  
\* Passive knowledge of French

O: - Integrate technics & scientific methods from different academic fields  
- Synthesize information from different disciplines  
- Transpose knowledge & results from one academic field to another

C: This course offers a multidisciplinary perspective on emotions. While addressing this topic, speakers from different faculties will shed light on their own way of practicing research.

I: <http://www.unil.ch/sciencesaucarre/page86487.html>

---

**SPATIAL ANALYSIS AND GIS IN ECOLOGY**

Antoine Guisan

E	Obl/Opt	English	10
A			
C	Obl/Opt	English	7
A	1.50		

N: Master

P: Basics in statistics and ecology

O: Teaching students the basics of GIS and remote sensing, as well as the main spatial methods available in spatial ecology.

C: 1. Introduction to GIS  
 2. Introduction to remote sensing  
 3. Raster analyses  
 4. Neighbourhood analyses  
 5. Spatial interpolation  
 6. Detection of spatial structures and patterns

B: Wadsworth, R. & Treweek, J. 1999. Geographical Information Systems for Ecology  
 Caloz, R. & Collet, C. 2002. Précis de télédétection, vol. 3. Presses Univ. du Québec  
 Turner, Gardner, O'Neill 2001. Landscape Ecology in Theory and Practice: Patterns and Process. Springer  
 Dale, Birks, Wiens 2000. Spatial Pattern Analysis in Plant Ecology. Cambridge University Press.  
 Klopatek, J.M. & Gardner, R.H. 1999. Landscape Ecological Analysis: issues and applications. Springer.  
 Hunsaker, C.T., Goodchild, M.F., Friedl, M.A. and Case, T.J. (Eds). 2001. Spatial uncertainty in ecology. Springer.  
 Hansson, L., Fahrig, L. and Merriam, G. 1995. Mosaic Landscapes and Ecological Processes. Chapman & Hall.

I: <http://www.unil.ch/ecospat>

---

## ANIMAL EXPERIMENTATION AND WILD ANIMALS

Jean-François Rubin

C	Opt	English	20
A	1.50		
TP	Opt	English	20
A			

N: Master

---

**ANIMAL COMMUNICATION AND PARASITISM**

Philippe Christe

C	Opt	English	14
A	1.50		

---

N: Master

---

P: None

---

O: Across the animal kingdom, individuals of the same species differ in their propensity to take risks, and explore new environments, and to be active, aggressive or sociable. Individual differences in behaviour that are consistent through time and across contexts are coined 'personalities', 'behavioural syndromes' or 'temperaments'. The terminology of personality is not a mere fashionable label of something usually studied by behavioural ecologists, but useful to conceptualize the common phenomenon that individuals differ markedly and consistently in their behavioural phenotypes across ecological and social contexts. The notion of personality implies that suites of behaviours are correlated within individuals and hence individuals are less flexible than would be expected under optimality models. In this course, I propose to study personality from an evolutionary point of view and also the evolution of language.

---

C: This lecture is interactive and illustrated by recent research articles.  
7h will be given by A. Roulin and 7h by P. Christe

---

B: Réale, D., Reader, S.M., Sol, D., McDougall, P.T. & Dingemans, N.J. (2007). Integrating animal temperament within ecology and evolution. *Biol. Rev.*, 82, 291-318.  
Sih, A., Bell, A.M., Johnson, J.C. & Ziemba, R.E. (2004). Behavioral syndromes: an integrative overview. *Q. Rev. Biol.*, 79, 241-277.  
Journaux scientifiques figurant à la bibliothèque du Biophore ou sur internet (<http://perunil.unil.ch/perunil/periodiques/>).

---

I: Aucune

---

**PHYLOGEOGRAPHY**

Luca Fumagalli

C	Opt	English	7
A	1.50		
E	Opt	English	10
A			

N: Master

O: 1) Course  
Study of the historical processes (population expansions, bottlenecks, vicariance and migration) responsible for the current geographic distribution of genealogical lineages.  
2) TPs  
Analysis and interpretation of phylogeographic data with the help of several softwares.

C: 1) Phylogeography: definition and historical backgrounds  
2) Animal and plant molecular markers  
3) Distribution area  
4) Gene tree/species tree  
5) Molecular clocks  
6) Coalescence  
7) Mismatch distribution  
8) Phylogenetic trees and networks  
9) Phylogeographic patterns  
10) Comparative phylogeography  
11) Phylogeography and conservation  
12) Phylogeography and genomics.

B: Avise JC. 2000. Phylogeography. Harvard University Press.

---

**POPULATIONS GENETIC AND DYNAMIC**

Jérôme Goudet

C	Obl/Opt	English	7
A	1.50		
E	Obl/Opt	English	10
A			

N: Master

P: An introductory course in population genetics and population dynamics, and a good understanding of the notions developed in Nicolas Perrin's course, "Biologie des populations"

O: Gain an understanding of how genetics and genomics interact with demographic and selective processes.  
website:  
<http://www2.unil.ch/popgen/teaching/PGD16/>

C: In the first part of the course, selected papers from the recent literature are presented by students and discussed in a journal club format.  
In the second part, in groups of 2-3 students you will use computer simulations and the quantiNemo program (<http://www2.unil.ch/popgen/software/quantinemo/>) to investigate questions such as:  
-efficacy of selection in the face of gene flow?  
-effect of the number of loci encoding a trait on the speed of adaptation  
-is neutral diversity a good proxy for adaptive diversity?

I: <http://www2.unil.ch/popgen/teaching/PGD16/>

---

**THE MAJOR TRANSITIONS IN EVOLUTION**

Laurent Keller

C	Opt	English	14
A	1.50		

---

N: Master

---

P: none

---

O: Understand how life has become increasingly more complex during the course of evolution on earth

---

C: We will address the major transitions of life, including the evolution of multicellularity, evolution of sex and emergence of animal societies and language in humans

---

B: La bibliographie sera déterminée lors du cours

**FIRST STEP PROJECT**

Christian Fankhauser, Jérôme Goudet, Laurent Lehmann, Marc Robinson-Rechavi, Olivier Staub

TP	Obl	English	224
A	15.00		
TP	Obl	English	282
A	15.00		
TP	Obl	English	250
A	14.00		
TP	Obl	English	224
A	15.00		
TP	Obl	English	224
A	15.00		

N: Master

P: Practicals performed during the bachelor (molecular biology, genetics, biochemistry, bioinformatics)

O: - An initiation to the work of a scientist  
 - Conduct experimental work in research lab (wet bench or in silico)  
 - Interpretation of research results  
 - Implement basic principles in experimental design (e.g. include the appropriate controls, statistical significance of the results etc...)  
 - Present your experimental work in a written report which will be organized like a typical research article (introduction, results, discussion, materials and methods)  
 - present your work orally (seminar style)

C: Perform laboratory work for about 12 weeks during the time when the student does not follow theoretical classes. This research project will typically be performed under the guidance of a PhD student or a post-doc from the host laboratory.

Spring Semester (semester 2)

MODULE 3	Courses / Enseignement	Hours per semester			Teaching Staff	ECTS Credits	Limited nb of students
		C	E/S	PW			
		<b>Compulsory interdisciplinary subjects **</b> <i>Sujets interdisciplinaires obligatoires</i>					
	Behaviour, Economics and Evolution Lecture Series <i>Séminaires BEE</i>	10	10	50	Lehmann L., Santos-Pinto L.	6	
	Environmental Economics <i>Economie environnementale</i>	28	-	-	Di Falco S.	3	
	Social Evolution : from Genes to Culture <i>Evolution sociale : des gènes à la culture</i>	28	-	-	Lehmann L.	3	
	Subtotal	56	10	50		12	
<b>Disciplinary optional subjects **</b> <i>Sujets disciplinaires optionnels</i>							
	Advanced Quantitative Genetics <i>Génétique quantitative avancée</i>	10	7	-	Robinson M.	1.5	
	A Genomic Perspective on Early Human Migrations; an Introduction to Coalescent Theory and its Applications (MSc MLS) <i>Caractériser les premières migrations humaines à l'ère génomique : une introduction à la théorie de la coalescence et à ses applications (MSc MLS)</i>	11	3	-	Malaspinas A.-S.	1.5	
	Applied Ecology <i>Ecologie appliquée</i>	14	-	28	Pellet J.	3	
	Biological Invasions <i>Invasions biologiques</i>	14	-	-	Alexander J., Guisan A.	1.5	
	Co-evolution, Mutualism, Parasitism <i>Co-évolution, mutualisme, parasitisme</i>	14	-	-	Sanders I.	1.5	
	Current Problems in Conservation Biology <i>Problèmes actuels en biologie de la conservation</i>	14	14	-	Wedekind C.	3	
	Ecology of the Fishes of Switzerland <i>Ecologie des poissons de Suisse</i>	7	-	10	Rubin J.-F.	1.5	
	Evolution of Sex Determination <i>Evolution du déterminisme du sexe</i>	14	-	-	Perrin N.	1.5	8
	Evolutionary Consequences of Hybridization and whole Genome Duplication <i>Conséquences évolutives de l'hybridation et de la duplication de génome</i>	14	-	-	Arrigo N.	1.5	
	Honeybee Ecology, Evolution and Conservation <i>Ecologie des abeilles, évolution et conservation</i>	14	-	-	Dietemann V.	1.5	
	Introduction to Primate Behaviour, Cognition and Culture <i>Introduction au comportement, à la cognition et à la culture des primates</i>	10	6	-	Van de Waal E.	1.5	
	Phylogeny and Comparative Methods <i>Phylogénie et méthodes comparatives</i>	7	14	-	Salamin N.	1.5	
	Plant Population Genetics and Conservation <i>Génétique des populations végétales et biologie de la conservation</i>	7	-	10	Felber F.	1.5	
	Plant Range Dynamics and Global Change <i>Dynamique des distributions géographiques de plantes et changements globaux</i>	7	-	10	Randin C.	1.5	
	Predictive Models of Species' Distribution <i>Modèles de distribution d'espèces et de la biodiversité</i>	14	14	-	Guisan A.	3	
	Scientific Mediation and Communication - Scientific Hands-on Workshop Module (in French only) <i>Communication et médiation scientifique - module atelier scientifique</i>	8	-	20	Kaufmann A., Reymond P., Ducoulombier D., Trouilloud S.	3	6
	Scientific Mediation and Communication - Museum Module <i>Communication et médiation scientifique - module musée</i>	28	-	-	Sartori M., Glaizot O.	3	6
<b>Optional Field Courses (1)</b> <i>Etudes de terrain optionnel</i>							
	Biological Conservation of the Mediterranean Region <i>Biologie de la conservation dans les régions méditerranéennes</i>	-	-	40	Roulin A., Christe P., Fumagalli L.	2	
	Ecology and Faunistics of the Sea Shore, Roscoff <i>Ecologie et faunistique du bord de mer, Roscoff</i>	7	-	49	Perrin N.	3	20
	Evolution and Biogeography of Semi-arid and Island Floras <i>Evolution et biogéographie des flores insulaires en zone semi-aride</i>	-	-	40	Pannell J.	2	
	Mountain Ecosystems: Patterns and Processes <i>Ecosystèmes montagnards : patterns et processus</i>	14	-	40	Guisan A.	3	

Obtain 12 ECTS with compulsory interdisciplinary subjects.

\*\* Obtain 18 ECTS with optional courses including at least 3 ECTS from disciplinary subjects (marked in green) and at least 6 ECTS from cross disciplinary subject (marked in blue) according to the module 3.

(1) Financial participation by the student required

6.11.2017/jn

	Courses / Enseignement	Hours per semester			Teaching Staff	ECTS Credits	Limited nb of students
		C	E/S	PW			
		Cross disciplinary optional subjects ** <i>Sujets optionnels cross disciplinaires</i>					
MODULE 3	Economic Growth <i>Théorie de croissance</i>	56	-	-	Sakalli S., Buggle J.	6	
	Leadership Development <i>Le développement du leadership</i>	28	-	-	Bendahan S.	3	
	Neuro Economie (in french) <i>Neuro économie</i>	56	-	-	Villa A.	6	
	Political and Institutional Economics <i>Economie politique et institutionnelle</i>	56	-	-	Girsberger E., Saia A.	6	
	Behavioral Economics (autumn) <i>Comportement économique</i>	56	-	-	Santos-Pinto L.-P.	6	
	Development Economics (autumn) <i>Economie de développement</i>	56	-	-	Esposito E.	6	
	Managerial Decision Making (autumn) <i>Prise de décision managériale</i>	56	-	-	Hoffrage U.	6	
	Organizational Theory and Decision Making (autumn) <i>Théorie et prise de décision organisationnelle</i>	56	-	-	Grieder M.	6	
	<b>Total</b>						<b>30</b>

MODULE 4	Course / Enseignement			ECTS Credits
	Master Thesis BEE <i>Travail de Master BEE</i>	Thesis Director <i>Directeur du travail de Master</i>		

Obtain 12 ECTS with compulsory interdisciplinary subjects.

\*\* Obtain 18 ECTS with optional courses including at least 3 ECTS from disciplinary subjects (marked in green) and at least 6 ECTS from cross disciplinary subject (marked in blue) according to the module 3.

---

**BEHAVIOUR, ECONOMICS AND EVOLUTION LECTURE SERIES**

Laurent Lehmann

C	Obl	English	10
S	6.00		
S	Obl	English	10
S			
TP	Obl	English	50
S			

N: Master

---

**ENVIRONMENTAL ECONOMICS**

Salvatore Di Falco

C	Obl	2	English
S	3.00		

N: Master

B: Course material is based on the combination of book material and academic journals. These are summarized in the class hand out. They will be uploaded every week. I will follow mostly the following book: Perman, R., Y. Ma, M. Common, D. Maddison and J. McGilvray (2011) *Natural Resource and Environmental Economics*, 4th Edition, Pearson, Harlow. In alternative consider Kolstad, C., *Environmental Economics*, New York: Oxford University Press, 2000. Students that prefer a less mathematical treatment may consult Tietenberg and Lewis *Environmental & Natural Resources Economics* (9th Edition), Pearson.

---

**SOCIAL EVOLUTION: FROM GENES TO CULTURE**

Laurent Lehmann

C	Obl/Opt	English	28
S	3.00		

N: Master

---

O: What makes us such a unique species, able to cooperate in large-scale societies, organize social interactions, and dominate ecologically the Earth? The main goal of this course is to provide the foundations of social evolution, which consists of two main ingredients in humans: cooperation and cumulative cultural evolution. On one side, the course will thus focus on studying the main forces favoring and maintaining cooperation (mutually beneficial interactions, altruism) and conflict (cheating, malevolence, warfare) in group-structured populations. On the other side, we will study the forces behind cultural evolution, where behavior in interactions depends on genetic determinants, social learning, and individual learning ("gene-culture coevolution"). This will allow discussing the major steps in human social organization evolution, from primate autarky to division of labor in large-scale societies.

---

C: The course will be composed of five main parts and more focused on human behavior than the "Ecology and Evolution" class on which it builds:

(1) Cooperation and conflict in well-mixed populations. Here, we will study the evolution of cooperation (and cheating) in well-mixed population (no division into groups). We will study the standard one-shot social dilemmas illustrating the tension between self-interest and group-interest, like the prisoner's dilemma and the stag-hunt game. We will then investigate various settings of repeated interactions, where reputation dynamics between individuals are crucial to sustain long-term relationships.

(2) Cooperation and conflict in group-structured population. Here, we will study the forces shaping cooperation when interactions occur in group-structured populations (the rule in humans), and where the localization of the social interactions generates in the same time novel incentives to cooperate and novel incentives for spiteful behavior. We will also consider conflicts between groups and study warfare in small-scale hunter-gather societies.

(3) Social learning and gene-culture coevolutionary theory. Here, we will study the main modes of social learning ("cultural transmission"), which underlies cumulative cultural evolution that is the main determinant of the human lineage ecological success. We will also study gene-culture coevolution and how social learning impacts the dynamics of cooperation within groups.

(4) Individual learning and preferences. Here, we will discuss the main modes of individual learning that allow individuals to learn information about the relevant behavior to express on their own (e.g., trial-and error learning and related decision heuristics, maximizing behavior). We will investigate the conditions under which evolution may and may not lead individuals to become equipped with goal functions ("utility maximization behavior").

(5) Major transition from small to large-scale societies. Here, we will discuss the main evolutionary steps that took the human lineage in a 6 million year long co-evolutionary gene-culture ride from self-reliant primate social organizations ("autarky") to large-scale societies with extreme division of labor ("catallaxy"). This transition involved a zigzag path from dominance, to egalitarianism, to inequality again.

---

**ADVANCED QUANTITATIVE GENETICS**

Matthew Robinson

C	Opt	English	10
S	1.50		
E	Opt	English	7
S			

N: Master

---

**A GENOMIC PERSPECTIVE ON EARLY HUMAN MIGRATIONS: AN INTRODUCTION TO COALESCENT THEORY AND ITS APPLICATIONS**

Anna Sapfo Malaspinas

C	Opt	English	11
S	1.50		
E	Opt	English	3
S			

N: Master

---

**APPLIED ECOLOGY**

Jérôme Pellet

C	Opt	English	14
S	3.00		
TP	Opt	English	28
S			

N: Master

P: BSc level in biology, including ecology

O: Applied ecology is a young crisis discipline undergoing a major effectiveness revolution. In most situations, urgent action is necessary, even in the absence of reliable information. How do we gather sound ecological information? How do we use it to plan natural communities conservation? In the process of answering these questions, wildlife ecologists often realize that research and practice are just two sides of the same coin.

C: The goal of the course is to teach students some of the skills they will need as evidence-based conservationists. Practical examples will be drawn from various ecosystems, communities and species. The course will revolve around the stages of adaptive management:  
 monitoring ecological resources, monitoring occupancy and abundance  
 research syntheses (systematic reviews and meta-analyses)  
 ecological triage (systematic conservation planning and red lists)  
 natural communities conservation planning and legislative context.  
 Field-based case studies will provide students an opportunity to apply and discuss some of the principles illustrated in the course. Practical work will include meeting with practitioners, discussing and analyzing their approach and methods through the prism of adaptive management.  
 « There is no such thing as a special category of science called applied science; there is science and its applications, which are related to one another as the fruit is related to the tree that has borne it. » Louis Pasteur

---

**BIOLOGICAL INVASIONS**

Jake Alexander, Antoine Guisan

C	Opt	English	14
S	1.50		

N: Master

---

O: 1. Explain core theory and concepts underlying the spread and impacts of non-native species.  
 2. Give key insights emerging from invasions as natural experiments in ecology and evolution.  
 3. Design an empirical study using non-native species as a model system.

---

C: Biological invasions are considered one of the most important global threats to biodiversity. Understanding the processes shaping the success of species outside of their native ranges is therefore a major goal of conservation research. However, the spread of invasive species can also be seen as natural experiments on a grand scale, giving important insights into the regulation and functioning of populations, communities and ecosystems. In this course, we elucidate the main hypotheses explaining the success and spread of invasive species, whilst emphasising the insights that biological invasions have given us into basic ecological and evolutionary processes.

---

B: See English pages of the course

---

**CO-EVOLUTION, MUTUALISM AND PARASITISM**

Ilan Sanders

C	Opt	English	14
S	1.50		

N: Master

P: Must understand english and be prepared to give presentations

O: To understand the evolutionary consequences of organisms living together in mutualism or parasitism and how to investigate it experimentally

C: The course comprises some introductory talks given by me about concepts in co-evolution and theoretical frameworks for studying co-evolution. Afterwards, students give presentations on chosen key publications in this field and the group discusses these subjects after the presentations.

B: : All bibliography is made available in pdf format before the course begins. For an example of the publications discussed you can find last years publications in my docunil public folder.

---

**CURRENT PROBLEMS IN CONSERVATION BIOLOGY**

Claus Wedekind

C	Opt	English	14
S	3.00		
E	Opt	English	14
S			

N: Master

P: Lectures, discussions, and proposal writing in English.

O: Introduction into

- some important problems of conservation biology
  - funding opportunities for conservation projects
  - the planning, writing, and reviewing of grant proposals in the context of the course
- Own ideas shall be developed, presented and discussed in class.

C: Some current research topics within the field of conservation biology will be further introduced in lectures, guest lectures, and discussion in class. Each student then develops an own idea of a research project within these topics. After an introduction into funding agencies and the planning and writing of grant proposals, each student (or groups of two) write(s) up an own proposal and present(s) it to the class. The proposals of colleagues will then be peer-reviewed after an introduction into peer-reviewing of grant proposals.

---

**ECOLOGY OF THE FISHES OF SWITZERLAND**

Jean-François Rubin

C	Opt	English	7
S	1.50		
TP	Opt	English	10
S			

N: Master

P: none

O: Recognize the different habitats and species  
 Know the biology of the principal species  
 Identify the problems linked to the management of these habitats and species

C: Generalities on water  
 Lakes  
 Watercourses  
 Plankton and plants  
 Systematic of fish  
 Anatomy of fish  
 The fish of Switzerland

---

**EVOLUTION OF SEX DETERMINATION**

Nicolas Perrin

C	Opt	English	14
S	1.50		

N: Master

---

**EVOLUTIONARY CONSEQUENCES OF HYBRIDIZATION AND WHOLE GENOME  
DUPLICATION**

Nils Arrigo

C	Opt	English	14
S	1.50		

N: Master

---

**HONEYBEE ECOLOGY, EVOLUTION AND CONSERVATION**

Vincent Dietemann

C	Opt	English	14
S	1.50		

N: Master

O: This series of lectures will show the complexity of insect societies, taking the honey bee as an example. It will give the opportunity to see how concepts learned elsewhere by the students can be placed within the context of a single species.

C: Since honeybees are economically important insects, they have been studied early in history and the knowledge we possess about them is greater than for any other social insect. Our understanding of the honeybee reveals the complex organisation reached by insects when they form societies. This series of lectures will present some aspects of this complexity that will be placed within its evolutionary context. Various aspects of honeybee ecology and evolution, including phylogeny, biology, reproduction at individual and colony level, division of labour, communication, economical value, pathogens will be presented. After a general introduction of this model species describing the diversity and biogeography of the taxon, we will dissect the communication abilities of European honeybees and compare it with related Asian species. We will see how this communication is used to organise foraging tasks sustaining colony growth. Reproductive conflicts will be described to show that the altruism commonly attributed to the colony members is tainted by selfishness. Honeybee health is a current concern and we will review the pathogens affecting them and comment the role of humans in their spread and control in an evolutionary context. Since honeybees are globally threatened, we will see what economical losses their decline could have and some conservation projects to invert the trend will be put in context.

B: Seeley T, 1985. Honeybee Ecology. Princeton University Press.  
 Seeley T, 1995. The wisdom of the hive. Harvard University Press.  
 Moritz RFA, Southwick EE, 1992. Bees are superorganisms. Springer Verlag  
 Oldroyd B, Wongsiri S, 2006. Asian Honey Bees. Harvard University Press.  
 Koeniger N, Koeniger G, Tingek S, 2010. Honey Bees of Borneo. Natural History Publications  
 Winston ML, 1987. The Biology of the honey bee. Harvard University press.

---

**INTRODUCTION TO PRIMATE BEHAVIOUR, COGNITION AND CULTURE**

Erica Van de Waal

C	Opt	English	10
S	1.50		
S	Opt	English	6
S			

N: Master

---

O: The first goal of this course is to give a general introduction into primate behaviour, with a special focus on primate cognition and culture. The topic will be developed in a comparative framework, with references to behaviours found in other animals as well as well highlighting behaviours shared between human and non-human primates and the ones unique to humans. This first part will give the general background to understand the articles that will be discussed in the seminar sessions. During the seminar, students will select articles to read and discuss together. This part aims at developing the critical thinking of students and the exchange between the students using concrete examples of research with conflicting findings. The course will train students to summarize, explain and discuss a paper during the final presentation in front of the class, as well as to develop ideas about potential future directions of the research on a specific topic.

---

C: This course will be composed of three main parts followed by seminar sessions.

- 1) Primate Behaviour. Here we will study briefly the bases of animal behaviour followed by a presentation of the diversity in the taxa Primates. Then we will study the specificities of Primate behaviour. We will investigate the topics of social structure, reproduction and life history. Later we will focus more on social relationships with lectures on competition and conflict management, communication and cooperation. All these topics will be discussed with a comparative approach to other animals and humans.
- 2) Primate Cognition. Here we will study the cognitive abilities of primates. We will investigate briefly the specificities of primate physical cognition and we will develop more on their social cognition. On this topic, we will study the abilities of primates to understand others' minds (theory of mind) and to exhibit strategic social behaviours like deception.
- 3) Primate Culture: Here we will study social learning mechanisms and strategies. We will investigate cases of conformity, traditions and culture in primates. This subject will highlight the specificities of human cultural behaviour as well as the shared roots with primates and other animals.

During the seminar, students will choose a scientific article to read (alone or in groups depending on the number of students following the course). The papers will be discussed in the class. At the end of the seminar, all the students will present the main finding of their paper and potential future directions of research on the topic.

---

B: van Schaik, C. P. (2016). The primate origins of human nature (Vol. 2). John Wiley & Sons.  
 Clutton-Brock, T. (2016). Mammal societies. John Wiley & Sons.  
 Boyd, R., & Silk, J. B. (2014). How humans evolved. WW Norton & Company.

---

**PHYLOGENY AND COMPARATIVE METHODS**

Nicolas Salamin

C	Opt	English	7
S	1.50		
E	Opt	English	14
S			

N: Master

P: none

O: Phylogenetic reconstruction methods and their application in evolutionary biology. To know and understand phylogenetic reconstruction methods in order to test the processes leading to genes and organisms evolution.

C: The subjects will be presented during lectures as well as practicals.

I. Reconstruction methods

- What is a phylogenetic tree and how to interpret it?

- Tree reconstruction:

a) optimisation criteria and models of evolution

b) search for the optimum tree

c) Bayesian methods

- Can we trust the inferred tree?

II. Uses for phylogenetic trees

- Detecting positive selection in a coding gene

- Testing coevolution and cospeciation

- Macroevolution:

a) dating evolutionary events

b) tempo and mode of evolution

c) testing for key innovations

- Phylogeny and conservation

B: Felsenstein, J. 2003. Inferring phylogenies. Sinauer Associates.

Page, R. 2003. Tangled trees: Phylogeny, cospeciation, and coevolution. University of Chicago Press.

Purvis, A., Gittleman, J.L. and Brooks, T. 2005. Phylogeny and conservation. Cambridge University Press.

Swofford, D.L., Olsen, G.K., Waddell, P.J. and Hillis, D.M. 1996. Phylogeny reconstruction. Pages 407-514 In Molecular Systematics (D.M. Hillis, C. Moritz, B.K. Mable, eds.). Sinauer Associates.

Yang, Z.H. 2006. Computational Molecular Evolution. Oxford University Press.

I: <http://www.unil.ch/phylo/teaching/pmc.html>

---

## PLANT POPULATION GENETICS AND CONSERVATION

François Felber

C	Opt	English	7
S	1.50		
TP	Opt	English	10
S			

N: Master

---

## PLANT RANGE DYNAMICS AND GLOBAL CHANGE

Christophe Randin

C	Opt	English	7
S	1.50		
TP	Opt	English	10
S			

N: Master

---

**PREDICTIVE MODELS OF SPECIES' DISTRIBUTION**

Antoine Guisan

C	Opt	English	14
S	3.00		
E	Opt	English	14
S			

N: Master

---

P: If possible, course 'Spatial Analyses & GIS' (ANSPAT) in 1st semester of the Master (not strictly required).

---

O: Species distribution models (SDMs) are increasingly important in ecology and conservation biology. This course proposes an introduction to these models and related concepts and methods. Overview of the main steps of model building. Advantages and limitations. Applications to various domains (climate change, invasions, rare species, ...).

---

C: Chap. 1. Introduction to species' niche & distributions, and related models. Theory and principles behind these models. Competition and dispersal limitations. Types of response variables, main predictive modelling approaches, field sampling design, from predicting species distributions to predicting communities.  
Chap. 2. Model calibration. Presence-only versus presence-absence data, statistical theory and methods for presence-only data, regressions and classifications for presence-absence, ensemble modelling and forecasting.  
Chap. 3. Model evaluation. Internal versus external evaluation. Data and metrics for evaluation. Crossvalidation, jackknife, bootstrap, uncertainties.  
Chap. 4. Assumptions behind these models. Pseudo-equilibrium, niche conservatism, niche completeness, realized niche, and other postulates.

---

B: Guisan, A. & Zimmermann, N.E. (2000). Predictive habitat distribution models in ecology. *Ecological Modelling* 135(2-3): 147-186.  
Guisan A, Thuiller W (2005) Predicting species distribution: offering more than simple habitat models. *Ecology Letters*, 8, 993-1009.  
Guisan et al. (2013) Predicting species distributions for conservation decisions. *Ecology Letters* 16: 1424-1435.

---

I: <http://www.unil.ch/ecospat>

---

**SCIENTIFIC MEDIATION AND COMMUNICATION - SCIENTIFIC HANDS-ON  
WORKSHOP MODULE**

Alain Kaufmann, Philippe Reymond

C	Opt	French	8
S	3.00		
TP	Opt	French	20
S			

N: Master

---

**SCIENTIFIC MEDIATION AND COMMUNICATION - MUSEUM MODULE**

Michel Sartori

C	Opt	English	28
S	3.00		

---

N: Master

---

P: None

---

O: This is a theoretical and practical course which will teach you how to write a text for an exhibition (scientific popularization). From original articles and textbooks to the exhibition content, several steps are required to make the exhibition attractive and accessible to a large audience. During this course, you will learn the basics of exhibition building, from content development to the elaboration of a mediation concept and a communication strategy.

---

C: The thematic proposed this year is « species extinction and conservation ». The Museum is presently preparing an exhibition on this vast topic, ranging from extinction's mechanisms to local or global conservation efforts. Students will be asked to develop one or several sub-chapters in agreement with the teachers. Students' works may actually be selected and materialized in the exhibition planned by the Museum early 2019.

---

**BIOLOGICAL CONSERVATION OF THE MEDITERRANEAN REGION**

Alexandre Roulin

T	Opt	English, French	40
A S	2.00		

---

N: Master

---

P: Financial participation required by the student.

---

O: Faunistic knowledge on birds, insects, crustaceans, mammals and reptiles with an emphasis on conservation issues. We will visit several places (Extermadura, Andalucia around the Doñana national parc, Tarifa and Brazo del Este) where the fauna is fundamentally different and habitats have suffered from human activities to different degrees.

---

C: Excursions and group field work. Discussion of scientific articles about conservation issues of Spanish endangered species. Additionally, each student shall be responsible for the study of one endangered species. Discussion of projects that could be carried out in Spain to answer questions on evolutionary biology, behavioural ecology and conservation.

---

B: Polycopié distribué aux participants

---

**ECOLOGY AND FAUNISTICS OF THE SEA SHORE, ROSCOFF**

Nicolas Perrin

T	Opt	English, French	49
S	3.00		
C	Opt	English, French	7
S	3.00		

N: Master

P: Financial participation required by the student.

!!! Please, contact the person in charge before your inscription !!!

O: To allow a first, integrated approach of the intertidal biotope, and to understand the role played by the tides, the substrate and other conditions on the faunistic composition of littoral communities and on the physical and behavioural adaptations of the species.

C: Lecture (6 h): Introduction to intertidal ecology.

Excursions and group field work: analysis of zonation and biodiversity in various habitats (sand beach, rock, estuaries and so on). Additionally, each student shall be responsible for the study of one taxonomic group.

Lab experimentations: experimental design and realisation of an experiment in etho-ecology illustrating adaptive behaviour of an intertidal species.

---

## EVOLUTION AND BIOGEOGRAPHY OF SEMI-ARID AND ISLAND FLORAS

John Pannell

T	Opt	French	40
S	2.00		

N: Master

P: Financial participation required by the student.

---

---

**MOUNTAIN ECOSYSTEMS: PATTERNS AND PROCESSES**

Antoine Guisan

C	Opt	English	14
S	3.00		
T	Opt	English	40
S	3.00		

N: Master

P: Bachelor in environmental and/or biological sciences.

O: To offer an interdisciplinary vision of mountain environments and elevation gradients through the lens of different questions in ecology and evolution.

C: Two fields retreats of 2-days and 3-days, with courses and practical works and exercises, with 14C of lectures by different teachers in-between. Content of the lectures:

1. Adaptations to marginal environments
2. Reproductive systems along elevation
3. Patterns of micro-organisms along elevation
4. Biological invasions in mountains
5. Impact of climate change on mountain species and communities - field observations and experiments
6. Impact of climate change on mountain species and communities - spatial modelling
7. Human-wild fauna conflicts in mountain regions

B: See English pages of the course

I: See English pages of the course

---

**ECONOMIC GROWTH**

Johannes Buggle, Seyhun Orcan Sakalli

C	Opt	4	English
S	6.00		

N: Master

---

**B: PART I : Theory**

- Galor, 2011, Unified Growth Theory
- Aghion & Howitt, 2009, The Economics of Growth
- Jones & Vollrath, 2013, Introduction to Economic Growth (Third Edition)
- Romer, 2011, Advanced Macroeconomics

**PART II : Topics**

The list of papers for the class presentation will be distributed after week 4.

---

I: <http://moodle2.unil.ch/course/view.php?id=5996>

---

**LEADERSHIP DEVELOPMENT**

Samuel Bendahan

C	Opt	2	English
S	3.00		

N: Master

---

B: Required text: Day, D. V., & Antonakis, J. (Eds.). (2012). *The Nature of Leadership* (2nd ed.). Thousand Oaks, CA: Sage Publications.

Articles (available for download on the course website in Moodle).

---

**NEURO ECONOMIE**

Alessandro Villa

C	Opt	4	French
S	6.00		

N: Master

P: None

O: This course is for students who wish to acquire the principles of management of constraints and decision making from a perspective based on recent discoveries in neuroscience, cognitive science, biology and ecology. The goal is to provide practical benchmarks to various stakeholders of the economy on resource management, information and waste in a neuroeconomics approach.

C: Contemporary society, as each individual, is set to change in a world with limited resources. The choices and decisions we are taking must necessarily consider the constraints imposed on producers and consumers through access to resources and their management. These same principles are found in brain function and behavior by one of its most characteristic behavior: decision-making with respect to whether investment, purchasing, risk taking, consumption are affordable. Where begins and ends the freedom of choice we make?  
 This course analyzes the information processing by the brain and especially the structures and the brain mechanisms that underlie the cognitive, motor and emotional behavior. Much of the course is devoted to the illustration of examples and experiences of neuroscience and to the methodological approach. Several chapters deal with the organization, allocation and management of resources for development and evolution of living systems in general.  
 Student participation will be encouraged during the development of exercises and classroom interactions. A working group will be assigned to students who must submit a written report which will be evaluated with consideration for the note.  
 The reference list is indicative and goes well beyond the strict content of the course but serves to deepen the subject matter.

- 
- B: 1. Sacha Gironde - **La neuroéconomie : Comment le cerveau gère mes intérêts** &ndash; Plon Editeur, 2008.
2. Mickaël Mangot - **Psychologie de l'investisseur et des marchés financiers** &ndash; Dunod, 2008
3. Jason Zweig - **Your Money and Your Brain: Become a Smarter, More Successful Investor, the Neuroscience Way** - Souvenir Press Ltd, 2007,2008. Egalement traduit en français
4. Daniel Richard, Didier Orsal &ndash; **Neurophysiologie: Organisation et fonctionnement du système nerveux** &ndash; 3e édition, Dunod collection Science Sup., 2007.
5. Bruce Alberts, Dennis Bray, Karen Hopkin, Alexander Johnson, Julian Lewis, Martin Raff, Keith Roberts, Peter Walter &ndash; **Essential Cell Biology** - 2nd Edition, London, GB / Garland Science, 2004.
6. D.H. Meadows, Jorgen Randers, Dennis L. Meadows - **The Limits to Growth: The 30-year Update** &ndash; White River Jct., VT / Chelsea Green Pub Co, 2004.
7. Gordon M. Shepherd - **The Synaptic Organization of the Brain** &ndash; 5th edition, Oxford University Press, USA, 2003.
8. P.W. Glimcher - **Decisions, Uncertainty, and the Brain: the Science of Neuroeconomics** &ndash; Cambridge: The MIT Press, 2003.
9. Lester, R. Brown &ndash; **Eco-économie : Une autre croissance est possible, écologique et durable** &ndash; Paris / Ed. Seuil, 2003.
10. Stan Weinstein &ndash; **Secrets pour gagner en bourse à la hausse et à la baisse** &ndash; Hedaye / Editions Valor, 1998.
11. P. Bak &ndash; **How nature works** &ndash; New York, NY. / Springer Verlag, 1996.
12. Joël de Rosnay &ndash; **L'homme symbiotique** &ndash; Collection Points (P357), Paris/Editions du Seuil, 1995.
13. Armand Petitjean, Dennis L Meadows, Club de Rome, Georg Richt &ndash; **Quelles limites?** &ndash; Paris / Ed. Seuil, 1974.
14. D.L. Meadows, W.W. Behrens, D.H. Meadows, R.F. Naill, J. Randers, E.K.O. Zahn - **Dynamics of Growth in a Finite World** &ndash; Cambridge, MA / Wright-Allen, 1974.

---

**POLITICAL AND INSTITUTIONAL ECONOMICS**

Esther Mirjam Girsberger Seelaus, Philippe Tzaud

C	Opt	4	English
S	6.00		
C		2	English
A			

N: Master

B: The main references of this course are given below. The syllabus (including an exhaustive list of references) is available on the Moodle page of this course.

**Section 1:**

- Mueller, Dennis, 2003, *Public Choice III*, Cambridge: Cambridge University Press.

**Section 2A & 2B:**

- Mueller, Dennis, 2003, *Public Choice III*, Cambridge: Cambridge University Press.
- Persson, Torsten, and Guido Tabellini, 2002, *Political Economics: Explaining Economic Policy*, Cambridge MA: MIT Press.
- Funk, Patricia and Christina Gathmann, 2011, "Does Direct Democracy Reduce the Size of Government? New Evidence from Historical Data, 1890-2000", *Economic Journal* 121: 1252-1280.
- Lee, David, 2008, "Randomized experiments from non-random selection in U.S. House elections", *Journal of Econometrics*, 142, 675-697.

**Section 3A & 3B:**

- Acemoglu, Daron and James A. Robinson, 2006, *Economic Origins of Dictatorship and Democracy*, Cambridge MA: Cambridge University Press.
- Besley, Timothy, and Torsten Persson, 2011, *Pillars of Prosperity*, Princeton NJ: Princeton University Press.
- Coase, Ronald, 1960, "The Problem of Social Cost", *Journal of Law and Economics*, 3, 1-44.
- North, Douglass, 1994, "Economic Performance Through Time", *American Economic Review*, 84, 359-368.
- North, Douglass, 1991, "Institutions", *Journal of Economic Perspectives*, 5, 97-112.
- Acemoglu, Daron, Simon Johnson, and James A. Robinson, 2001, "The Colonial Origins of Comparative Development: An Empirical Investigation", *American Economic Review*, 91, 1369-1401.
- Michalopoulos, Stelios, and Elias Papaioannou, 2013, "Pre-colonial Ethnic Institutions and Contemporary African Development", *Econometrica*, 81, 113-152.

**Section 4A & 4B:**

- Dal Bó, Ernesto and Pedro Dal Bó, 2011, "Workers, Warriors, and Criminals: Social Conflict in General Equilibrium", *Journal of the European Economic Association*, 9, 646-677.
- Esteban, Joan and Debraj Ray, 2008, "On the Saliency of Ethnic Conflict," *American Economic Review*, 98, 2185-202.
- Fearon, James, 1995, "Rationalist Explanations for War", *International Organization*, 49, 379-414.
- Jackson, Matthew and Massimo Morelli, 2007, "Political Bias and War", *American Economic Review*, 97, 1353-73.
- Rohner, Dominic, Mathias Thoenig, and Fabrizio Zilibotti, 2013, "War Signals: A Theory of Trade, Trust and Conflict", *Review of Economic Studies*, 80, 1114-1147.
- Collier, Paul and Anke Hoeffler, 2004, "Greed and Grievance in Civil War", *Oxford Economic Papers*, 56, 563-95.
- Fearon, James and David Laitin, 2003, "Ethnicity, Insurgency, and Civil War," *American Political Science Review*, 97, 75-90.
- Rohner, Dominic, Mathias Thoenig, and Fabrizio Zilibotti, 2013, "Seeds of Distrust: Conflict in Uganda", *Journal of Economic Growth*, 18, 217-252.

---

I: <http://moodle.unil.ch/course/view.php?id=9611>

---

**BEHAVIORAL ECONOMICS**

Luis Pedro Santos Pinto

C	Opt	4	English
A	6.00		

N: Master

B: There is no textbook in Behavioral Economics so most of the lectures will follow papers. However, there are a few books that cover several topics of the course. \*Camerer, Colin, George Lowenstein and Mathew Rabin. *Advances in Behavioral Economics*, Russel Sage Foundation and Princeton University Press, 2004. \*Camerer, Colin, *Behavioral Game Theory: Experiments in Strategic Interaction*, Russell Sage Foundation and Princeton University Press, 2003. \*Kahneman, Daniel and Amos Tversky. *Choices, Values and Frames*, New York: Russell Sage Foundation; Cambridge, U.K.; New York: Cambridge University Press, 2000. Thaler, Richard H. *The Winner's Curse: Paradoxes and Anomalies of Economic Life*, Princeton University Press, 1994. Thaler, Richard. *Quasi Rational Economics*, New York, N.Y.: Russell Sage Foundation, 1991. Elster, Jon and George Loewenstein. *Choice over Time*, New York: Russell Sage Foundation, 1992. Kahneman, Daniel, Paul Slovic, and Amos Tversky, eds., *Judgment under Uncertainty: Heuristics and Biases*, Cambridge University Press, 1982. Gigerenzer, Gerd, Todd, P. M., and The ABC Research Group, *Simple Heuristics That Make Us Smart*, Oxford University Press, 1999.

I: <http://moodle2.unil.ch/course/view.php?id=1741>

---

## DEVELOPMENT ECONOMICS

Elena Esposito

C	Opt	4	English
A	6.00		

N: Master

B: MAIN REFERENCE:

Banerjee, A. and E. Duflo (2011), Poor Economics; Philadelphia, PA: Public Affairs.

Reading List - assigned at the start of the course.

OPTIONAL:

Ray, D. (1998), Development Economics, Princeton University Press.

---

I: <http://moodle.unil.ch/course/view.php?id=9091>

---

**MANAGERIAL DECISION MAKING**

Ulrich Hoffrage

C	Opt	4	English
A	6.00		

N: Master

P: De l'intérêt pour le sujet du cours

- O:
- Identifier les phases du processus de prise de décision
  - Reconnaître les pièges dans chacune de ces phases
  - Apprendre divers outils et techniques pour favoriser la prise de décisions rationnelles
  - To learn about types of negotiations.
  - To learn how to increase the chances for making a good deal in a negotiation.

C: Faire du business consiste à prendre des décisions, souvent risquées, généralement avec des informations incomplètes, et trop souvent en moins de temps qu'il n'en faudrait. La prise de décision est une compétence managériale souvent tenue pour acquise, mais faire de bonnes décisions n'est pas aussi facile que certains se plaisent à penser. Ce cours a pour but de familiariser les étudiants aux approches les plus importantes de la prise de décision, et de ce fait autant les théories descriptives que les outils prescriptifs seront abordés. De plus, divers sujets pertinents pour les managers en tant que preneurs de décisions seront discutés; par exemple, les émotions, les processus de groupe, l'impact du temps et de la pression des délais, l'expérience, la responsabilité, l'éthique, et bien d'autres. Plusieurs exemples, études de cas et exercices illustreront comment ces divers outils peuvent être appliqués pour améliorer la prise de décision managériale, et à quel point diverses approches théoriques sont utiles pour comprendre ce que les managers font en réalité.

A special focus will be on negotiations. A negotiation can be seen as the interaction of at least two parties whose interests are not the same and who have to make judgments and decisions when trying to find an agreement. We will look at different kinds of negotiations, and learn about negotiation tactics/strategies. In particular this part of the course will be quite practical, that is, include many actual negotiations and exercises in the classroom, but also real cases (which have been documented for teaching purposes).

---

B: The course is largely (but not exclusively) based on the following literature. Some parts are required, others are recommended, more detailed information will be provided in the class.

Russo, J. E. & Schoemaker, P. J. H. (2002). *Winning decisions: Getting it right the first time*. New York: Currency/Doubleday.

Book review (of Russo & Shoemaker) by Patric Andersson (2003). *Journal of Economic Psychology*, 24, 795-797 (<http://www.sciencedirect.com/science/article/B6V8H-48V83GT-3/2/21062afe8a7aba5be6d3914e0955c2f7>)

Bazerman, M. H. (2006). *Judgment in managerial decision making* (6th ed.). New York: Wiley.

Hammond, J. S., Keeney, R. L., & Raiffa, H. (1999). *Smart choices: A practical guide to making better decisions*. New York: Broadway Books.

Galotti, K. M. (2002). *Making decisions that matter: How people face important life choices*. Mahwah, NJ: Erlbaum.

Halpern, D. F. (2002). *Thought and Knowledge: An introduction to critical thinking*. Lawrence Erlbaum Assoc. Inc.

Hoffrage, U., & Marewski, J. (2015). Unveiling the Lady in Black: Modeling and aiding intuition. *Journal of Applied Research in Memory and Cognition*, 4, 145–163.

Klein, G. (2004). *The power of intuition: How to use your gut feelings to make better decisions at work*. New York: Currency/Doubleday.

Hogarth, R., (2001). *Educating Intuition*. Chicago: University of Chicago Press.

Gigerenzer, G. (2007). *Gut feelings: The intelligence of the unconscious*. New York: Viking Press. (Translated in 17 languages, so probably also in your native language).

Nutt, P.C. (1989) *Making tough decisions: tactics for improving managerial decision making*. San Francisco: Jossey-Bass Publishers.

Fisher, R., Ury, W. L., & Patton, B. (2011). *Getting to yes: Negotiating agreement without giving in*. Penguin.

Inside Risk. A documentary of a kidnapping case, with a focus on the negotiation with the kidnappers, (not publicly available).

---

I: <http://moodle2.unil.ch/course/view.php?id=5140>

---

**ORGANIZATIONAL THEORY AND DECISION MAKING**

Christian Zehnder

C	Opt	4	English
A	6.00		

N: Master