



# Modularising Multilingual and Multicultural Academic Communication Competence for BA and MA level

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## **SCENARIO INFORMATION**

Institution	Freie Universität Berlin (DE), ZE Sprachenzentrum / Romanistisches Seminar					
Title of scenario	Bridging the gap: L'adaptation publicitaire					
Topic in keywords	Advertising, translating, adapting, presenting					
Student	Name: ID:					
Deadline	Date: Received:					
Form(s) of assessment	☑ Teacher ☑ Self-assessment					
Setting	You work for an international publishing company that is launching a new advertising campaign in different countries. You are part of a team who is going to work on the adaptation of several advertisements from one language and culture into different ones, taking into account the specific rules of this kind of professional task.					
	Task 1 (2 hours): Reading and summarising You will be provided with Guidère's chapter about the adaptation of advertising, "L'adaptation des publicités internationales" in French.					
	For this you will need to: 1.1. Read the chapter 1.2. Take notes in French on the different types of translating advertising used since 1980 in the language of your choice. 1.3. Summarize the main ideas of the chapter in German.					
	Task 2 (2 hours): Analyzing multicultural and multilingual approaches to advertising You will analyze concrete approaches in translating and adapting advertisements.					
	<ul> <li>For this you will need to:</li> <li>2.1. Find some French, German and English advertisements which have been translated or adapted into one of these languages.</li> <li>2.2. Analyze these advertisings and their translations and take notes according to Guidère's categories.</li> <li>2.3. Discuss in French with a small group of colleagues the findings of your analysis (online forum).</li> </ul>					
	Task 3 (3 hours): Getting creative You will be in charge of proposing the adaptation of two advertisements of your choice.					
	<ul> <li>For this you will need to:</li> <li>3.1. Choose two advertisements, either in English, German or in French.</li> <li>3.2. Adapt them for one or two other target languages and cultures, e.g. French, German or English, taking into account the specific countries in which the products will be advertised.</li> </ul>					
	Task 4 (1/2 hour): Selling your ideas You will be presenting your ideas for an international campaign to other colleagues.					
	<ul> <li>For this you will need to:</li> <li>4.1. Send an email to your colleagues inviting them to your presentation (Invite students of other language courses)</li> <li>4.2 Present your translations and adaptations illustrating problematic language and cultural aspects and the strategies you have used to solve them.</li> </ul>					

4.3. Finally answer the questions of the audience, in German, French or English.

#### Resources

#### Task 1:

Guidère, Mathieu (2009): "De la traduction publicitaire à la communication multilingue ». Meta : journal des traducteurs / Meta: Translators' Journal, vol. 54, n° 3, 2009, p. 417-430.

http://www.erudit.org/revue/meta/2009/v54/n3/038306ar.pdf

Guidère, Mathieu (2008): Traduire la publicité ou Comment argumenter ses choix de traduction.

Traduire. 219: 22-46.

Guidère, Mathieu (2008) : La Communication multilingue : traduction commerciale et institutionnelle.

Paris : De Boeck Université. Coll. « Traducto ».

#### Task 2:

Different advertisings, f. i. http://www.coupsdepub.com/dim-redecouvrez-vos-jambes/; http://www.horizont.net/standpunkt/spiesseralfons/pages/protected/show.php?id=394;

#### Multilingual student profile required for scenario outputs

	Reading	Listening	Spoken interaction	Spoken production	Writing
German	C2	C2	C1	C1	C1
French	C1	C1	C1	C1	C1
English	B2	B2	B2	B2	B2
Intercultural skills and competences	х	-	х	x	х
Strategies (including multilingual multicultural strategies)	х	-	х	х	х

Independent learning skills and	
competences (including examination	-
skills and competences)	



In order to illustrate their specific multilingual and multicultural profiles, students can store samples of their work in the Dossier of their **Academic ePortfolio**.

To familiarise yourself with the terminology, assessment criteria and assessment grids from the MAGICC project or the reference levels of the Council of Europe's Common European Framework of Reference for Languages, please consult the MAGICC **Transparency tools**.

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### Assessment scheme

Level of masteryInadequateBasicSatisfactoryFullPercentage %0-49.9%50-59.9%60-79.9%80-100%

to be used with the corresponding MAGICC assessment grid (http://sepia.unil.ch/magicc)

## Task 1

\$\top (2 hours): Reading and summarising

#### **Expected outputs:**

- A written summary in German of a text in French on criteria for adapting and translating advertising.

1.1	Core competence: sources  Skills / strategies: Ac  Learning outcomes: one's own multilinguinformation	Level of mastery / Percentage	Comment	
ia and ion	Planning: - Prior knowledge - Prediction	<ul> <li>Sub-task 1.1.1 (Before writing)</li> <li>What do you already know about the difficulty of translating advertising?</li> <li>Please note at least 6 elements that might be important by translating language &amp; cultural aspects.</li> </ul>		
Assessment criteria a task specification	Effectiveness in execution I	<ul> <li>Sub-task 1.1.2</li> <li>How did the practice of translating advertisement change in the last decades?</li> <li>What aspects of the target language and or the target culture are particularly significant?</li> <li>How can you make your advertising attractive and effective for your target group?</li> <li>Take into account both verbal and non-verbal communication's aspect. Work with a partner or in small groups.</li> <li>Summarize, synthetize, rephrase in German texts written in French.</li> </ul>		

**Circle what applies** 

Level of mastery	Inadequate	Basic	Satisfactory	Full	Overall achievement for task 1
Percentage %	0 – 49.9 %	50 – 59.9 %	60 – 79.9 %	80 – 100 %	

## Task 2

🤟 (1-2 hours): Analyzing multicultural and multilingual approaches to advertising

**Expected output:** Group discussion about different criteria and approaches to advertising in multicultural context.

2.1.	Skills / strategies: A	: Can access, evaluate and manage multilingual and multicultural information and knowledge  academic and professional reading strategies and information management  : Use a variety of strategies to manage the coexistence of several languages in reading situation and employ ual profile to strengthen, enrich and diversify access to information, processing, retaining and classifying new	Level of mastery / Percentage	Comment
Assessment criteria and task specification	Planning: - Prior knowledge - Prediction	<ul> <li>Sub-task 2.1</li> <li>Build hypothesis on possible contents and organization on the text (the advertisings) on the basis of your prior knowledge.</li> <li>Discuss them with a partner or in group.</li> </ul>		

2.2.	Skills / strategies: In	Can access, evaluate and manage multilingual and multicultural information and knowledge sercultural skills and competences for academic and professional reading dentify and interpret information in its cultural context	Level of mastery / Percentage	Comment
Assessment criteria and task specification	Knowledge I: Knowledge discovery: - Acquisition - Verification - Differentiation	<ul> <li>Sub-task 2.2</li> <li>Identify and note at least 3 relevant elements of transfer or adaptation in the translation of the advertisement. Discuss them with a partner or in group.</li> <li>Use reference tools and techniques that facilitate comprehension, such as online and offline dictionaries of all kinds (monolingual, bi / multilingual, specialised, etc.), translation tools, corpora, complementary information sources, social media, texts in same domain in different languages, etc. to check meaning</li> </ul>		

### Circle what applies

Level o		Inadequate	Basic	Satisfactory	Full	Overall achievement for task 2
Percentag	%	0 – 49.9 %	50 – 59.9 %	60 – 79.9 %	80 – 100 %	

# Task 3

## **♦** (2-3hours): Getting creative

**Expected outputs:** Translation and or adaptation of an advertising of own choice, in German and in French, for different target groups. (This task will not be assessed)

3.1.	Core competence: Comulticultural contex	an conceptualise and communicate information, knowledge and expertise in a multilingual and		
	Skills / strategies: Inte	rcultural skills and competences for academic and professional writing	Level of mastery / Percentage	Comment
	Learning outcomes: U professional context			
nent criteria d task ification	Knowledge: Knowledge discovery	<ul> <li>Sub-task 3.1.1</li> <li>What makes this advertisement so effective?</li> <li>Be aware of the specific language and cultural aspects in the chosen advertisements.</li> <li>Are there advertisements made for a globalized audience?</li> </ul>		
	Adaptability I: Behavioral flexibility	<ul> <li>Sub-task 3.1.2</li> <li>Understand the role of culture and its influence on advertising. Use the findings of task 1 and 2 in order to make your adaptation and/or translation appropriate for the target readers.</li> </ul>		

3.2.	Skills / strategies: Aca Learning outcomes: - Use one's own mul difference audience	demic and professional writing skills tilingual and multicultural repertoire to communicate in written form information and own expertise to	Level of mastery / Percentage	Comment
Asses	Macro-readability / guidance of reader: Accessibility	<ul> <li>Sub-task 3.2.1</li> <li>Use appropriate type conventions, f. i. appropriate rhetoric figures in each language, appropriate relation between image and words, attractive slogans etc.</li> </ul>		

Topic content	<ul> <li>Sub-task 3.2.2</li> <li>Write a text with appropriate and relevant content adapted to the target readers (specialised / non-specialised), f.i. give, if necessary, information about the product, make the product attractive, show benefits for the consumers, make attractive puns/plays on words and/or and slogans.</li> <li>Be faithful / respectful of the original and be creative.</li> </ul>	
Overall communicative quality	<ul> <li>Sub-task 3.2.3</li> <li>Assess the effect of different styles, discourse structures and formulation in a specific language in relation to a target audience</li> </ul>	

### **Circle what applies**

Level of mastery	Inadequate	Basic	Satisfactory	Full	Overall achievement for task 3
Percentage %	0 – 49.9 %	50 – 59.9 %	60 – 79.9 %	80 – 100 %	

## Task 4

## ♦ (1-2 hours): Selling your ideas

#### **Expected output:**

- Presentations of translations and adaptations illustrating problematic language and cultural aspects and the strategies used to solve them;
- Answering the questions of the audience in German, French or English.

4.1.	Core competence multicultural con	Can conceptualise and communicate information, knowledge and expertise in a multilingual and ext		
	Skills / strategies: A	cademic and professional spoken production skills	Level of mastery / Percentage	Comment
	Learning outcomes different audiences	Use one's own multilingual and multicultural repertoire to communicate information and own expertise to		
Assessment criteria and	Topic development	<ul> <li>Sub-task 4.1</li> <li>Develop your topic in a clear way, taking into account the competences of your audience. Focus both on language and cultural aspects. Support your presentation with appropriate examples.</li> <li>Use visual support in different languages to support understanding in a multilingual and multicultural setting</li> </ul>		

	multicultural conte		Level of mastery / Percentage	Comment
Assessment criteria and task	Knowledge discovery	<ul> <li>Sub-task 4.1b</li> <li>Ensure that the concepts you are expressing refer to the same notions and representations in different languages.</li> </ul>		

4.2	multicultural cor Skills / strategies: Learning outcome	Strategies for academic and professional spoken interaction  s: Use a variety of strategies to manage the coexistence of several languages in interaction and use one's own ulticultural repertoire and prior knowledge to promote successful interaction and active participation and to	Level of mastery / Percentage	Comment
and task	Planning: Preparation	<ul> <li>Sub-task 4.2.1</li> <li>Try to figure out which aspects of your presentation may be problematic for your audience. Think of possible questions you might be asked.</li> <li>Prepare vocabulary and arguments you may need.</li> </ul>		
Assessment criteria a specification	Effectiveness in execution I	<ul> <li>Sub-task 4.2.2</li> <li>If necessary, alternate languages, in order to ensure understanding and interaction with the audience.         <ul> <li>Shift between languages in order to have the situational flexibility and adaptability to contribute to understanding and participation of members with divers multilingual and multicultural profiles</li> <li>Monitor success in spoken interaction and give clarifications, feedback and use metacommunication when needed, if necessary in a different language than the language(s) used in interaction</li> </ul> </li> </ul>		

**Circle what applies** 

Level of mastery	Inadequate	Basic	Satisfactory	Full	Overall achievement for task 4
Percentage %	0 – 49.9 %	50 – 59.9 %	60 – 79.9 %	80 – 100 %	



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## **INSTITUTIONAL INFORMATION**

Institution	University: Freie Universität Berlin	
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Programme	Programme: BA Frankreichstudien	
_	Module/Course: Abschlussmodul	
Cycle	■ BA	
Expected learning outcomes of programme/ module/course/	Module/Course: Abschlussmodul  B BA	
Number of ECTS	150 Working hours / 5 ECTS	
Type of assessment	☐ Continuous ☐ Final exam ☐ Validation of module 区 Other Project Work	



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